

Job Description

Title: AI Solution Architect
Type: Full-Time or Internship
Location: Lausanne or Zurich

Are you ready for your next great challenge?

Do you want to join a fast-growing technology company that is changing the status quo with Machine Learning? Are you up to the challenge of guiding the executives of the world's best brands through their ML adoption journey and deliver value at every level of these organizations? Are you a passionate Machine Learning Engineer who strives for excellence?

Then don't hesitate to get in touch with us and secure yourself a front seat into the future!

Your mission will be to accelerate our growth in Switzerland and internationally. You will be working alongside best-in-class ML engineers as well as business profiles who demonstrated extraordinary passion and achievements.

Our background

We are a consulting and product development company in the field of Artificial Intelligence. Our clients are among the largest Swiss and European companies, and we help them accelerate their Machine Learning adoption by identifying their highest-value opportunities, developing tailored ML solutions and organizing educational workshops. We have completed Machine Learning projects in the Sports, Real Estate, Marketing, Robotics, Watchmaking, eCommerce, Energy, Retail, Security, Healthcare, Food & Beverages, Chemical, Pharmaceutical, Manufacturing, Insurance, and Financial industries. We develop state-of-the solutions in Computer Vision, Natural Language Processing, Time Series Modeling, Generative Models, Sound Signal Processing, Graph Machine Learning, Predictive and Prescriptive Analytics, and more. We believe in the power of AI for good and do one philanthropic project every ten client projects: as an example, we are currently working with a major Swiss hospital in the field of neuroimaging.

Role

You will be our clients' Machine Learning expert, helping them identify their opportunities and designing the projects we will develop for them. You will be supported by our growth team and will actively work on expanding our client base among the most important companies in Europe. You will work report to our CEO, CTO and Head of Growth. As the first point of contact for many of our prospects, you will establish a close, impactful, and long-lasting relationship with our clients and partners. More importantly, you will be the main technical reference when it comes to supporting the growth team in the design of ML solutions and during client meetings. Your Machine Learning skills should be outstanding.

You should be well organized and be prepared to work in a fast-paced and dynamic team environment. This work experience will allow you to gain a 360 experience in a fast growing startup.

What we offer

- A full-time or part-time positions in Zurich or Lausanne
- A position that enables YOU to have an impact on 1'000s of people
- A position that has you challenged daily and enables you to have a steep learning curve
- A welcoming team with a fun and dynamic spirit
- To join a company with startup culture and that fills your work with purpose
- Exciting and challenging projects applying state-of-the-art Machine Learning in diverse industries
- Stimulating environment where you will be working on evaluating potential GANs architectures in the morning and meeting the executives of a world-leading company in the afternoon
- Several monthly team events, including birthday's celebrations, Paintball, team dinners, Go-Karting, BBQs, Escape Games, Hiking weekends, conferences & more
- A fast-growth start-up environment and a team of top-notch passionate ML engineers and business profiles who have demonstrated extraordinary achievements

What you will do

- Identify potential ML use-cases and evaluate the value they would bring to our clients
- Assess the technical feasibility of ML solutions with recent scientific literature
- Present Machine Learning solutions to (non-)technical client's stakeholders
- Prepare proposal presentations for clients project
- Understanding the client requirements and then customize the services as per their needs
- Maintaining relationship with all potential clients
- Navigate both external as well as internal stakeholders and politics

Desired skills and experience

- Natural and effective rapport building skills
- Excellent organization
- Resourcefulness
- Excellent communication skills
- Consultative selling capabilities
- Commercial awareness
- Self-starter that is punctual with a strong work ethic for constant self-improvement
- MSc in Engineering or equivalent experience
- Ability to cope with change in a fast-paced, deadline-driven environment
- Native English and German and/or French speaker.
- Impeccable attention to details

Check our [Instagram](#) and [LinkedIn](#) to learn more about us & don't hesitate to [contact us](#) if you have any questions.

If the mission to democratize Machine Learning for the good of society resonates with you, don't wait for another second and [apply](#).

We are looking forward to meeting you personally!